## OPTIMUM'S 13TH ANNUAL HEALTHCARE INVESTOR CONFERENCE

4 October 2021



# WELCOME TO THE 13TH OPTIMUM ANNUAL HEALTHCARE INVESTOR CONFERENCE

This will be the 13 year anniversary and we are delighted that the conference is now firmly established as a major thought leadership event in Europe.

This year we are going to be celebrating the numerous successes across our sector, the 'champions' who are making it happen and the investors who are investing in those champions.

One of the key positives arising from the coronavirus pandemic is that we have seen unprecedented collaborations across the industry which are revolutionising how the industry is working. Additionally, the money raised to finance biotech companies, early stage M&A, as well as the profile of the life sciences industry as a whole has reached tremendous highs and biopharma companies are finally being recognised more broadly for their innovation, adaptability and ability to get things done fast.

We are delighted to be able to deliver our conference, once more, in a virtual setting to bring together companies and investors far and wide to discuss and debate the issues and trends that will have a major impact on our industry far into the future.

We have two fantastic fireside chats for you today. Mike Ward, Head of Thought Leadership at Clarivate, in conversation with biotech investment guru, Francesco de Rubertis, Co-founder & Partner of Medicxi, on his career journey and his asset-centric approach to life sciences investing. Later in the afternoon Daniel Mahony, Co-Head of Healthcare at Polar Capital, talks to Rice Powell, Chief Executive Officer & Chairman of Fresenius Medical Care, the world's leading provider of products and services for people living with renal diseases, on putting patients first and how he sees the future of healthcare taking shape in the third decade of the 21st century.

Industry leaders will kick off our first panel of the day: 'Leaders of Successful European Biotech and Life Sciences Companies'. Amber Tong, Senior Editor of Endpoints News, chairs our illustrious panel of CEO champions, celebrating the successes across our sector, and talking to the leaders who are making it happen!

Hannah Kuchler, Global Pharmaceuticals
Correspondent at the Financial Times, chairs the public market investor panel 'Investing in Today's and Tomorrow's Innovative Companies'. This panel of leading investors will discuss the hot investment trends, the companies that are attracting attention and what we should be looking for in the future.

Stephen Hansen, Associate Editor at BioCentury, chairs the VC investor session which will focus on investing in early-stage companies and the success criteria for building future 'champions'. Panellists will discuss building world class teams, attracting the right level of finance and executing best strategies for success.

We are absolutely delighted to have such an illustrious group of panellists and speakers and I want to personally thank them for taking time out of their extremely busy schedules to speak at our event.

As always, we encourage questions and debate from you all, so please do participate via the online forums and social media using today's hasthtag #OptimumConnections. We have an exceptional team of people at Optimum – all of whom will be available virtually in the chat rooms so please do reach out. We will also be producing a summary of these sessions in the coming months in our newsletter.

Thank you once again for being a part of our event – I hope that next year we will be able to see each other in person. Enjoy the afternoon.

Best wishes,

Mary Clark

Mary Clark, Managing Director, Optimum





**BIOCENTURY** 





**ENDPOINTS NEWS** 





inkef capital





















## **AGENDA**

#### All times UK

11:30am-12:30pm **Registration & Networking Breakout Rooms Available** 

#### 12:30pm-12:40pm Welcome

Mary Clark, Managing Director, Optimum Strategic Communications

#### The CEO Champions: Leaders of Successful European Biotech and Life Sciences Companies 12:40pm-1:40pm

Chair: Amber Tong, Senior Editor, Endpoints News

- Renée Aguiar-Lucander, Chief Executive Officer, Calliditas Therapeutics
- John Dawson, Chief Executive Officer, Oxford Biomedica
- Lisa Anson, Chief Executive Officer, Redx Pharma

#### **Fireside Chat** 1:45pm-2:15pm

Chair: Mike Ward, Global Head of Thought Leadership, Clarivate

Francesco de Rubertis, Co-Founder & Partner, Medicxi

#### Virtual 'Tea break' and Networking 2:15pm-2:45pm

#### Public Market Investor Panel: Investing in Today and Tomorrow's Innovative Companies 2:45pm-3:45pm

Chair: Hannah Kuchler, Global Pharmaceuticals Correspondent, Financial Times

- Ulrica Slåne Bjerke, CIO and Co-Founder of Global Health Care Fund Arctic Aurora LifeSciences, Arctic Asset Management
- · Paul Major, Portfolio Manager, Bellevue Asset Management
- · Victoria Darbyshire, Equity Analyst, J.P. Morgan Asset Management
- Geraldine O'Keeffe, Partner, LSP (Life Science Partners)

#### **Fireside Chat** 3:50pm-4:30pm

Chair: Daniel Mahony, Co-head of Healthcare, Polar Capital

Rice Powell, Chief Executive Officer & Chairman, Fresenius Medical Care

#### **VC Investor Panel: Building the Future Champions** 4:35pm-5:35pm

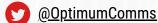
Chair: Stephen Hansen, Associate Editor, BioCentury

- Roel Bulthuis, Managing Partner, INKEF Capital
- Søren Møller, Managing Partner, Novo Holdings
- · Otello Stampacchia, Founder, Omega Funds
- · Maina Bhaman, Partner, Sofinnova Partners

Virtual Networking

5:45pm-7:00pm



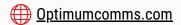


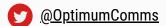




#### **International Strategic Healthcare Communications**

Experienced and trusted advisors to some of the world's most exciting public and private companies, large and small across pharmaceuticals, medtech, digital health, biotech and healthcare services, as well as investors focused on the sector.









#### Welcome

#### Mary Clark, Managing Director, Optimum Strategic Communications

Mary Clark has a 25 year successful track record in providing strategic corporate and financial communications to both early- and late-stage life sciences healthcare companies. Mary has run high-profile PR campaigns and has been instrumental in assisting companies with strategic positioning and fundraising rounds from seed and private financings through IPOs, as well as numerous follow-on public financings. She has worked with over 100 healthcare clients across Europe and the US. Mary has built and led healthcare businesses at several international PR & IR agencies. She cofounded Optimum in 2017.

## **SPEAKERS**

This year's event once again hosts another stellar line up of industry speakers, as well as the most influential investors in the healthcare sector, who will be sharing their views and providing insights on the future landscape of the new world.

## The CEO Champions: Leaders of Successful European **Biotech and Life Sciences Companies**

#### **Chair:** Amber Tong, Senior Editor, Endpoints News

Amber Tong is Senior Editor at Endpoints News, where she reports on key industry news and in-depth features while keeping an eye on the overall voice and look of the publication. Though she has explored a diverse set of topics since joining the Endpoints team in 2017, she is particularly passionate about biopharma trends in China as a Hong Kong native. Amber holds an anthropology degree from Rice University and has previously written for and edited the Rice Thresher, Houstonia Magazine, Governing Magazine and The Chautauquan Daily. She lives in Hong Kong and is bilingual in Chinese and English.



#### Renée Aguiar-Lucander, Chief Executive Officer, Calliditas Therapeutics

Renée Aguiar-Lucander joined Calliditas as CEO and soon set out to transform the company, laying out a new strategy, recruiting the team in Europe and US, developing the clinical asset, preparing market access activities, ultimately driving the business forward. Renée took Calliditas from its initial listing on the Swedish stock exchange in 2018 – in what was one of the largest European IPOs that year - to a successful listing on US NASDAQ in June 2020 raising \$90 million.

In 2019, Renée signed a multimillion dollar deal with Everest Medicines, expanding the reach of its main product to the Asian market and led negotiations with Regulatory Agencies in the US and Europe which saw the company's main asset allowed to be used in additional niche indications in the liver. Before joining Calliditas, Renée was a Partner and COO of Omega Fund Management, an international venture capital company focused on investments within the life science sector. Before that, she served as a Partner in the venture capital group 3i Group plc in London, where she managed the publicly quoted assets and was co-head of the global healthcare and technology portfolio. Prior to this, Renée was the European Group Head and Managing Director at a global investment bank and has more than 12 years' experience in corporate finance. She has more than 20 years of US and European private and public direct investment, deal structuring & execution. She also has extensive Board experience across private and public enterprises on both sides of the Atlantic.



#### John Dawson, Chief Executive Officer, Oxford Biomedica

John Dawson joined Oxford Biomedica's Board as Non-Executive Director in August 2008 and was appointed Chief Executive Officer in October 2008. Previously, he held senior management positions in the European operations of Cephalon Inc., including Chief Financial Officer and Head of Business Development Europe. While at Cephalon he led many deals building the European business to over 1,000 people, and to a turnover of several hundred million US dollars and in 2005 led the US\$360 million acquisition of Zeneus by Cephalon. Prior to this time at Cephalon he was Director of Finance and Administration of Serono Laboratories (UK) Limited.



#### Lisa Anson, Chief Executive Officer, Redx Pharma

Lisa Anson joined as Chief Executive Officer of Redx Pharma on 1 June 2018. Lisa had previously been President of AstraZeneca UK since 2012 and has significant leadership experience in pharmaceuticals. Over a 20 year career at AstraZeneca plc, Lisa has held a number of senior management roles in both the US and the UK including Global Vice President, Oncology and as Vice President of emerging brands where she worked closely with the Research and Development teams.

Lisa holds an MBA (awarded with distinction) from INSEAD, France and a First Class honours degree in Natural Sciences from Cambridge University in the UK. Upon graduating she joined KPMG in London as a management consultant and then moved to California where she worked for Salick Health Care (now Aptium), a cancer disease management company, prior to joining Zeneca Pharmaceuticals (USA) in 1998 as a business development manager.

Lisa has also been President of the Association of the British Pharmaceutical Industry (ABPI), a position from which she stepped down in 2018. She was a Board member of the ABPI from 2012 during which time she has chaired a number of UK industry committee's and worked closely with the UK Government. In 2018 she was elected to the Board of the Bio Industry Association (BIA).

#### **Fireside Chat**



#### Mike Ward, Head of Thought Leadership, Clarivate

Mike Ward serves as Global Head of Thought Leadership at Clarivate. As both a journalist and analyst, Mike has been writing, analyzing and commenting on the life sciences industry for more than 35 years. He has held editorial and content leadership roles at various publications and organizations across the industry. In 2010, he was named European Mediscience Commentator of the Year and has been on the short list on other occasions in the past decade. In 2018, he was fourth on Labiotech EU's list of "Biotech Leaders You Should Know in the UK's Golden Triangle."



#### Francesco de Rubertis, Co-Founder & Partner, Medicxi

Francesco is a co-founder and Partner at Medicxi. Prior to Medicxi, Francesco was a Partner at Index Ventures for 19 years, having joined the firm in 1997 to launch its life sciences practice. Under his leadership, the asset-centric approach to life sciences investing was conceived and adopted. Francesco currently serves on the boards of a number of portfolio companies, including Rivus Pharmaceuticals and is Chairman of Centessa Pharmaceuticals.

Francesco received a B.A. in Genetics and Microbiology from the University of Pavia (Italy) and a PhD in Molecular Biology from the University of Geneva (Switzerland) after which he became a postdoctoral scientist at the Whitehead Institute at M.I.T. He is a Chartered Financial Analyst and serves on the main board of the University of Geneva (Switzerland).

In November 2017 Francesco was named in the first "Bloomberg 50" as one of the Top 50 entrepreneurs and innovators who helped to define Global Business in 2017.

## Public Market Investor Panel: Investing in Today and Tomorrow's Innovative Companies



**Chair:** Hannah Kuchler, Global Pharmaceuticals Correspondent, Financial Times

Hannah Kuchler is the global pharmaceuticals correspondent for the Financial Times. She has worked for the FT for twelve years in the US, Europe and Asia, including reporting on the Covid-19 pandemic and the race for vaccines, and helping create an Emmy-nominated documentary about the opioid crisis. Before covering the pharma industry, she was based in Silicon Valley for five years, writing about technology, including social media and cyber security.



## Ulrica Slåne Bjerke, CIO and Co-Founder of Global Health Care Fund Arctic Aurora LifeSciences, Arctic Asset Management

Ulrica Slåne Bjerke, MBAsc, CEFA is CIO and co-founder of the global health care fund Arctic Aurora LifeScience at Arctic Asset Management in Stockholm. Ulrica is heading up a team of four investments professionals managing the funds out of Stockholm in Sweden. Recently, a second fund Arctic Aurora Biotech, purely focused on biotech, was launched. Before starting the healthcare fund back in 2016, Ulrica held a position as responsible for life science investments at the Third National Swedish Pension Fund, AP3. Ulrica has more than thirty years of experience from analyzing and investing in public life science companies.

Arctic Aurora LifeScience has approximately 250 MUSD under management and has shown a strong performance since start, with the USD class up 83% since inception. Due to its focus on break through innovations aimed towards unmet medical needs, the fund has a large exposure to biotech. The team has a strong track record in stock selection within biotech, which formed the basis for the start of the newly launched pure biotech fund, Arctic Aurora Biotech Select.



#### Paul Major, Portfolio Manager, Bellevue Asset Management

Paul Major is a Portfolio Manager at Bellevue Asset Management, which manages the BB Healthcare Trust. He has 18 years of experience in the healthcare sector on the sell-side and was top-rated by a number of institutional investment clients. He was one of the first research partners at Redburn, Europe's leading independent research firm. His work there included bespoke projects on healthcare portfolio construction for several institutions. Paul was previously an analyst and corporate financier at UBS Warburg and studied biochemistry.



#### Victoria Darbyshire, Equity Analyst, J.P. Morgan Asset Management

Victoria Darbyshire joined J.P. Morgan Asset Management in the European Research team covering the healthcare sector more than ten years ago. She also contributes to the J.P. Morgan Global Healthcare Fund. She became a CFA Charterholder in 2009 and has a BSc in Chemistry from Durham University.



#### Geraldine O'Keeffe, Partner, LSP (Life Science Partners)

Geraldine O'Keeffe joined LSP in 2008. She became a Partner of the firm in 2010. Geraldine's prime focus and responsibility within LSP is to invest in listed securities. Prior to joining LSP, she held the position of Senior Healthcare Analyst at Fortis Investment Banking. In that position, she researched a wide range of innovative life sciences companies, both in Europe and the US.

Geraldine brings strong analytical and investment skills to the LSP team. Before joining the financial community, she worked within the life sciences industry for a number of years, gaining first-hand product development experience in a commercial setting. Prior to working in the industry, she lectured in Biomedical Sciences for several years at the Dublin Institute of Technology. Geraldine has a very strong scientific background, including a Bachelor's degree in Biochemistry and Microbiology from University College Cork and a Master's degree in Biotechnology from University College Galway. She also conducted postgraduate research, inter alia at the prestigious Max Planck Institute for Biophysical Chemistry in Göttingen, Germany. In addition, Geraldine is also a graduate of The Dublin School of Business. Geraldine lives in Amsterdam with her husband and two children.

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#### **Fireside Chat**

#### Daniel Mahony, Co-head of Healthcare, Polar Capital

Daniel Mahony is Co-Head of the Healthcare team at Polar Capital. He studied biochemistry at the University of Oxford and received his Ph.D. from the University of Cambridge. Daniel moved to California to work as a research scientist at Schering Plough Corporation (now Merck & Co.) in 1995 and made the transition into financial services in 1998, working for ING Barings in New York and Morgan Stanley in London as head of the European healthcare research team. In 2007, he set up Polar Capital's healthcare team. He has over 29 years of experience within global healthcare covering sectors including biotechnology, medical technology and healthcare services.



#### Rice Powell, Chief Executive Officer and Chairman, Fresenius Medical Care

Rice Powell is Chief Executive Officer and Chairman of the Management Board effective January 1, 2013. Prior to that, he was Vice Chairman of the Management Board and Member of the Management Board responsible for the region North America from 2010 to 2012. He joined Fresenius Medical Care in 1997 and was appointed to the company's Management Board and Co-CEO of Fresenius Medical Care North America in January 2004. He has over 36 years of experience in the health care industry. From 1978 to 1996, he held various positions, among others at Baxter International Inc. and Biogen Inc. in the U.S.



#### **VC Investor Panel: Building the Future Champions**

#### **Chair: Stephen Hansen, Associate Editor, BioCentury**

Stephen Hansen is BioCentury's Associate Editor in the U.K., where he serves as one of the company's primary points of contact with European companies and investors. Stephen has covered clinical development, corporate strategy and finance in Europe, the U.S. and China for BioCentury for over a decade and is a frequent contributor to BioCentury's guarterly Financial Markets Preview and annual Buyside View and European Finance reports. He holds B.A.s in Biology and History from Bethel University and an M.Phil. in History from Oxford University.



#### Roel Bulthuis, Managing Partner, INKEF Capital

Roel Bulthuis is a Managing Partner and head of the Healthcare investment team at INKEF. Roel combines more than 15 years of experience across venture capital, pharma business development and investment banking. Prior to joining INKEF he served as an SVP and Managing Director of M-Ventures which he created and developed into a leading CVC fund. Prior to that, he served in senior positions in global business development at Merck Serono and in the investment banking team at Fortis Bank. Roel is a Kauffman Fellow and passionate about continuously challenging the status quo. Roel holds a Msc. in Biopharmaceutical Sciences from Leiden University and an MBA in Finance from the Helsinki School of Economics.



#### Søren Møller, Managing Partner, Novo Holdings

Søren Møller joined Novo Holdings A/S in 2011 as Managing Investment Director of Novo Seeds. Søren obtained his MSc degree from the Technical University of Denmark in 1993 and his PhD degree in molecular biology in 1997 from the Technical University of Denmark. In addition, Søren has academic training as postdoctoral fellow at Stanford University School of Medicine.

Prior to joining Novo Seeds, Søren served as global manager of Genomics at Novozymes. Before Novozymes, Søren was CSO and Vice President of R&D at Exigon A/S. During Søren's tenure, Exigon completed an IPO and the company was acquired by Qiagen in 2016. Previously, Søren worked in cancer drug development as head of Lead Identification at Biolmage and as research scientist at Novo Nordisk.

Søren serves on the Board of Directors of EpiTherapeutics (sold to Gilead), AMRA, Biosyntia, Reapplix and Northsea Therapeutics. Since 2008, Søren has been board member of Danish Biotech (the Association of Biotechnology Industries in Denmark) and DVCA (Danish Venture Capital Association).



#### Otello Stampacchia, Founder, Omega Funds

Otello Stampacchia founded Omega Funds in 2004 and leads the firm's investor relations and strategic initiatives. He is a member of the firm's investment committee and is also heavily involved in a number of Omega's therapeutic areas of interest, particularly in oncology, rare diseases and inflammatory disorders.

Previously, Otello was in charge of life sciences direct investments and diligence for healthcare venture fund of fund investments at Alphyest Partners, one of the largest private equity asset managers worldwide. Before AlpInvest, he was the portfolio manager of the Lombard Odier Immunology Fund, a \$3 billion listed investment vehicle in Geneva, Switzerland, investing in public and private healthcare companies worldwide. Previously, Otello was a member of the HealthCare corporate finance and M&A team at Goldman Sachs (London and New York offices). Before Goldman, he helped co-found the healthcare investment activities at Index Securities (now Index Ventures). Otello has a PhD in Molecular Biology from the University of Geneva, holds a European Doctorate in Biotechnology from the EU, and obtained an MSc in Genetics from the University of Pavia.



#### Maina Bhaman, Partner, Sofinnova Partners

Maina Bhaman is a partner at Sofinnova Partners. She joined the firm in 2018 and has a long track record as a successful healthcare investor.

Prior to joining Sofinnova Partners, Maina was Director of Healthcare Investment at Touchstone Innovations (formerly Imperial Innovations) in London, UK, where she led and co-led investments in the UK.

Previously, she worked in the R&D teams of several UK and US biotech companies, including Celltech, Oxford Glyco Sciences, Chimeric Therapies and GeneMedicine.

Maina holds a B.S. from the University of Texas at Austin and an MBA from the Imperial Business School. Maina's current investments include Sitryx Therapeutics, Cincor and Enyo Pharma.

## INTERNATIONAL STRATEGIC, LIFE SCIENCES HEALTHCARE COMMUNICATIONS



Strategic, proactive & effective corporate communications and investor relations in Europe and US - helping clients communicate a compelling story to important stakeholders



Healthcare and life sciences specialists who have worked with over 300 companies



Successful track record helping companies raise their profile in the international top tier media ahead of fund raisings and to attract significant investment from European and US investors



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In-depth research and analysis, combined with knowledge of the global healthcare industry, enabling us to provide clients with the best-informed and most creative advice on building a compelling investment story



Team of experienced, senior and leading healthcare specialist advisors in the sector

Effectively communicating a company's strategy, growth ambitions, and the reasons to "invest now" are critical for management teams as they seek to build investor confidence and support. Based on our unique experience and insight, Optimum provides each client with a bespoke, integrated communications service.

- Access to Investors
- Sellside Analyst Relations
- World Class Media Relations
- **⊘** Profile Raising
- **O** Corporate Communications
- Private Financing
- (V) IPOs
- <a>
  </a>

  ✓ M&A
- **Optimum Perception Studies**
- **Overland** Developing Content
- Crisis Communications
- (v) Digital & Social Media
- (4) Presentation & Media Coaching
- **Conference Support**



**Amsterdam** 

London

**Los Angeles** 

**New York** 

Stockholm

**Zurich** 

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## **SELECT CLIENTS**

# Worked with over 300 healthcare companies

#### UK

Amber Therapeutics
Artios Pharma
Arix Bioscience
Biocomposites
Bionical Solutions
ConserV
Curve Therapeutics
Dark Blue Therapeutics
Destiny Pharma

Edinburgh Molecular Imaging F2G Flexipharm Futura Medical

> Invizius Leucid Bio

Macrophage Pharma Masters Speciality Pharma

Medicxi

NeoPhore

OriBiotech

Sixth Element Capital STORM Therapeutics

Synox

Theragnostics

ValiRx

Verona Pharma

#### **BELGIUM**

Apitope Enzyre eTheRNA ExeVir Bio

Fund+ Galapagos

#### **DENMARK**

Acesion Pharma
Adcendo
Antag Therapeutics
BioInnovation Institute
Eir Ventures
Hemab
Muna Therapeutics
Novo Holdings
Reapplix

#### **FINLAND**

**Synklino** 

DelSiTech Forendo Pharma Rappta Therapeutics

#### **FRANCE**

Depixus Micropep Technologies

#### **GERMANY**

AMSilk
Bayer
Evotec
Fresenius Medical Care
Heidelberg Pharma
vasopharm

#### **HUNGARY**

Turbine Ai

#### **ISRAEL**

Teva Pharmaceuticals

#### **LUXEMBOURG**

Vesalius BioCapital

#### THE NETHERLANDS

Gadeta
ISA Pharmaceuticals
INKEF Capital
Kiadis Pharma
LSP
M Ventures
Salvia BioElectronics
Synaffix

#### **NORWAY**

**EXACT Therapeutics** 

#### **SWEDEN**

Ascelia Pharma
Calliditas Therapeutics
HealthCap
Vicore Pharma

#### **SWITZERLAND**

Asceneuron
BaseLaunch
Chord Therapeutics
FoRx Therapeutics
NBE Therapeutics
Synendos
Versameb

#### **SPAIN**

Inbiomotion
Medlumics
Neuraxpharm
Ona Therapeutics

#### **USA**

ImaginAb Centessa Pharmaceuticals



#### **FINANCING / M&A**



Launched with \$250m Series A Financing + \$330m IPO Among Largest on NASDAQ This Year



Raises €37m in Series A Financing

## ARIX

Led \$152m Series B Financing in Pyxis Oncology

#### novo holdings

Led \$200m Series A in Asia-based, Esco Lifesciences Group and \$118m Series C Investment in Genomatica



Raised \$55m Series A to Advance Next Generation Therapeutics for Bleeding and Thrombosis Disorders



Raised €51m in Series A Financing to Advance **Novel Antibody-Drug** Conjugates for **Treatment of Cancers** 



Launched with \$73m Series A to Advance **Novel Small Molecule** Therapeutics for Neurodegenerative Diseases



Acquired by Sanofi for €308m



Acquired by Boehringer Ingelheim for €1.18bn



Raised €8.5m in oversubscribed Series A Financing to Develop Innovative Small Peptide Solutions for Agriculture



Raised Series A Financing to Develop Anti-inflammatory Treatment for Haemodialysis



Raised US\$50m Series A Financing



Raised \$153m Series C Financing Led by Omega Funds and TCG X



Raised €26m to Develop **Immunotherapeutics Against Cancer and** Viral Infections

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Raises CHF 24m in Series A Financing

## apitope

Acquired by Worg Pharmaceuticals



#### **LICENSING / MILESTONES**



Received Fast Track Designation for Lead Product ISA101b



Artios Collaboration with Novartis to Create Next Generation DDR Cancer Therapies



Positive Topline Data from Proof-of-Concept Study of SerpinPC in Severe Hemophilia A and B Patients Not On Prophylaxis



Collaboration with Labatec Pharma to Commercialise MED3000 in the Gulf and Middle East Region

### **B**IIBioInnovation Institute

BioInnovation Institute Launched Venture Lab Program of Innovative Early-Stage Companies



First Patient Dosed with Gadeta's Gamma Delta TCR Cell Therapy

#### ★ Biocomposites\*

New Approval For STIMULAN® to Treat Bacterial Infection

## calliditas

Received FDA Fast Track Designation for Setanaxib in PBC

## ExeVir

Phase 1b/2 Clinical Study Evaluating XVR011 as Antiviral Treatment of Patients Hospitalised for COVID-19

#### DelSiTech

Exclusive Licensing and Collaboration Agreement with Visus Therapeutics for the Development of Long-Acting Therapies in Ophthalmology

## eTheRNA

Strategic Collaboration with Quantoom Biosciences for the Development of a Novel RNA Production System

### Destiny Pharma

Positive Update on Microbiome Therapeutic NTCD-M3

#### novo holdings

Novo Seeds Launched Tribune Therapeutics to Develop Novel Medicines Targeting a Wide Range of Fibrotic Diseases

## calliditas

Partnered with STADA to Register and Commercialize Specialty Therapy for IgA Nephropathy in Europe

## ENZYR3

Entered Strategic
Partnership with Takeda
to Accelerate
Pioneering Diagnostic
Technology Platform for
Hemophilia Patients

## Kiadispharma

Announced Multiple Abstracts Related to its K-NK-Cell Therapy

#### novo nordisk fonden

Funds Worlds First Research Centre to Find Solutions to Reduce CO2 in the Atmosphere and Convert it Into Valuable Raw Materials

#### BASELAUNCH

China Medical System Joins BaseLaunch as Latest Partner



Receives Approval from EU Notified Body for MED3000

#### Verona Pharma

\$219m Strategic
Collaboration with
Nuance Pharma to
Develop &
Commercialize
Ensifentrine in Greater
China

## **AWARDS 2021**

Pharma for The **Emerging Star Award** 

**Kiadis Pharma &** Verona Pharma for Capital Market Transaction Of The Year Award

**EUROPEAN MEDISCIENCE** AWARDS 2021

eTheRNA & Artios

Renée Aguiar-Lucander/ Calliditas Therapeutics for CEO Of The Year Award

**Calliditas** for Clinical Advance of the Year for its Phase III NeflgArd study of Nefecon in primary IgA nephropathy

**Calliditas** Therapeutics for **Best Communication** Award

**Calliditas** Therapeutics for Breakthrough Of The Year Award

**Calliditas** Therapeutics for WuXi AppTec's Biotech **Company of the Year** Award



Scrip Awards >>

Verona Pharma for **Financing Deal of the** Year

Alliance - Merck KGaA and Artios for novel anticancer agents targeting nucleases in DNA damage response

**Best Partnership** 

Leaders featured: Klaas Zuideveld, Versameb John Cassidy, Arix Bioscience Szabolcs Nagy, Turbine











**Optimum Strategic** Communications ranked in MergerMarket's M&A PR advisor league tables for deals worked on in 1H2020



## **OPTIMUM CONNECTIONS**

<u>Optimum Connections</u>, our monthly newsletter contains insights from across the healthcare industry. Click the thumbnails below to watch/read insightful content from our Optimum network...

If you would like to join our mailing list please contact us on contact@optimumcomms.com



















## International Women's Day

**Optimum Strategic Communications** celebrated International Women's Day with a mighty social media campaign!

We asked 50 brilliant women in biotech/healthcare what is their 'one main positive to come out of the crises?'

Please follow the <u>link</u> to discover their insights.





## **INDUSTRY PARTNERS**

Optimum proudly supports a number of key industry partners



















Strengthening Our United Kingdom of Life Scientists WOMEN AHEAD OF THEIR TIME





## MEET THE OPTIMUM TEAM







Supriya Mathur



Eva Haas



Hollie Vile



Manel Mateus



Charlotte Hepburne-Scott



Elakiya Rangarajah



Stella Lempidaki



Jonathan Murphy



**Abbie Murphy** 



Monica Clark



Vici Rabbetts



Zoe Bolt



Kathy Vincent

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Leti McManus



**Bill Douglas** 



Please contact us to see how we can help your strategic communications mary@optimumcomms.com

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